



Nguyen Van A

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OBJECTIVE

Take advantages of sales skills & experience and understanding of market to become a professional Sales Staff and bring a lot value to Customers. From that, I will contribute to development of TOPCV Company.

EDUCATION

Oct 2010 - May 2014	TOPCV University Major: Corporate Administration GPA: 3.6/4
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WORK EXPERIENCE

June 2014 - Present	TOPCV JSC Sales Staff Main responsibilities: <ul style="list-style-type: none">- Write and upload product advertising post via Facebook, Forum...- Introduce, consult products and answer customers' queries via phone and email.- Assist to control goods in and out- Attend Sales Skill Course in the Company Recognition and Gains: <ul style="list-style-type: none">- Advertising products of the Company to customers effectively: contribute to a 20% increase in the number of customers within one month of working
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Nov 2013 - Jun 2014	TOPCV Shop Part-time Sales Staff <ul style="list-style-type: none">- Sell goods for Foreigners and Vietnamese at the Shop- Advertise products on media publications such as: banner, posters, leaflets...- Make reports of sales every day. Achievements and skills gained: <ul style="list-style-type: none">- Be assessed positively by the shop's boss: active, extremely adaptable...- Observe, learn and catch customers' taste well.- Improve English Communication Skill.
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ACTIVITIES

Jan 2014 - Feb 2014

TOPCV - EDUCATION TALK 2014

Member of US Ambassador

- Organize monthly events, network with US alumni
- Share how to hunt scholarships and US student's life experiences to all students who have received offers from US universities

CERTIFICATIONS

2014

TOEIC Certificate with score 800 issued by TOPCV

HONORS & AWARDS

2013-2014

TOPCV Scholarship in 2nd semester 2012-2013 and 1st semester 2013-2014.

SKILLS

Language

English, Japanese, Chinese

Computer

Word, Excel, Powerpoint

INTERESTS

I like soccer, music..

ADDITIONAL INFORMATION

(optional)

REFERENCES

Tran Van B

Director of TOPCV JSC

Email: ...

Mobile: ...

PROJECTS

Rainway Group

(2014 - 2015)

Customer	ANZ TOPCV
Description	- This is the app that helps people buy train tickets convenient, anytime, anywhere from right on your phone.
Team size	8
My position	Developer
My responsibilities	- Analysis and design - Development - Review code

	<ul style="list-style-type: none"> - Optimize code - Bug Fixing
Technologies used	<ul style="list-style-type: none"> - Android Studio 1.4, Java, Android 4.0 - Google Cloud Message